



WaterStart RFP · Round 25

Release date: June 3, 2024

WaterStart requests proposals from water technology companies to solve immediate demands for innovation by our members. If you are a company that is ready to prove your ability to scale-up by solving one of the priorities below, please apply!

1. A water rights data management system to improve workflow efficiencies and compliance reporting.
2. Brine management solutions for minimizing environmental impact and realize opportunities for resource recovery.
3. A predictive analysis tool using Artificial Intelligence (AI) that will integrate water quality data across multiple facilities to monitor, trend, and forecast changes in water quality parameters for compliance, operational optimization, and maintenance.

Please note: These priorities are open to U.S. and international applicants.

Deadline for Submission: **Aug. 2, 2024** · Shortlisting Completed by: **Oct. 31, 2024**

Summary and Background

WaterStart is nonprofit association of globally recognized leaders who are adapting to change by scaling up new solutions to water challenges. Driven by the needs of water agencies and large consumers, we provide a channel for pooling resources to accelerate the deployment and adoption of innovative water technologies. We are in search of technology providers with novel solutions to specific priorities ready to be proven through pilots. If you're a tech company ready to scale-up by working with globally recognized customers who are providing opportunities to enter new markets and solve imminent challenges in water, please apply.

The priorities listed above represent the collective needs among WaterStart members committed to installing innovative water technology solutions. Proposals should address one or more of these specific priorities. A funding opportunity is awarded on a competitive basis but not guaranteed. Funding assistance for a project can range from \$15,000 to \$100,000.

Proposal Guidelines

To view more details related to the above priority descriptions and submit a proposal to this RFP, solution providers must first register at H2O Tech Connect and create an account. H2O



Tech Connect, built in partnership with the Metropolitan Water District of Southern California, is WaterStart's technology recruitment tool.

To create an account, visit WaterStart's website at <https://waterstart.com/> and follow these steps:

1. In the upper-right corner you will click on "[Become a Member/Login](#)"
2. Create your user name and password.
3. You will then receive an email to verify your account. CHECK YOUR SPAM!
4. Once verified, you will be prompted to sign in using your details.
5. You now have access to view and respond to open RFPs.

To respond to this RFP, please follow these steps:

1. Click on "RFPs" within H2O Tech Connect and find the open RFP that you are responding to.
2. Download and complete the "RFP Response Form."
3. Answer the questions and upload any supplemental information. Supplemental information **must not exceed 10 pages in length**.
4. Submit all proposals to proposals@waterstart.com. Proposals submitted after the RFP closing date will not be reviewed, unless granted an extension.

Evaluation Criteria

Criteria for judging applications will be based on:

1. Degree of technology's alignment with listed priority
2. Stage of technology readiness
3. Degree of shared risk
4. Degree of implementation risk

Questions?

Please feel free to contact our team at proposals@waterstart.com should you need any assistance.

