



## WaterStart RFP · Round 24

**Release date:** Oct. 16, 2023

WaterStart requests proposals from water technology companies to solve immediate demands for innovation by our members. If you are a company that is ready to prove their ability to scale-up by solving one of the priorities below, **please apply!**

### Drinking Water Priorities

1. Rapid detection of water quality anomalies in the distribution system.
2. Repair/renewal solution for small polyethylene water service connections to reduce leakage.
3. Detect leaks on PVC and HDPE pipelines with diameters up to 16 inches.

*Please note: These priorities are open to U.S. and international applicants.*

Deadline for Submission: **Nov. 22, 2023** · Shortlisting Completed by: **Jan. 30, 2024**

### Summary and Background

WaterStart is nonprofit collective of globally recognized leaders who are adapting to change by scaling up new solutions to water challenges. Driven by the needs of water agencies and large consumers, we provide a channel for pooling resources to accelerate the deployment and adoption of innovative water technologies. We are in search of technology providers with novel solutions to specific priorities ready to be proven through pilots. If you're a tech company ready to scale-up by working with globally recognized customers with opportunities to enter new markets by solving imminent challenges in water, please apply.

The priorities listed above represent the collective needs among WaterStart members committed to installing innovative water technology solutions. Proposals should address one or more of these specific priorities. Grants are awarded on a competitive basis and range from \$25,000 to \$100,000.

### Proposal Guidelines

To view more details related to the above priority descriptions and submit a proposal to this RFP, solution providers must first register at H2O Tech Connect and create an account. H2O Tech Connect, built in partnership with the Metropolitan Water District of Southern California, is WaterStart's technology recruitment tool.



To create an account, visit WaterStart's website at <https://waterstart.com/> and follow these steps:

1. In the upper-right corner you will click on "[Become a Member/Login](#)"
2. Create your user name and password.
3. You will then receive an email to verify your account. CHECK YOUR SPAM!
4. Once verified, you will be prompted to sign in using your details.
5. You now have access to view and respond to open RFPs.

To respond to this RFP, please follow these steps:

1. Click on "RFPs" and find the open RFP that you are responding to.
2. Download and complete the "RFP Response Form."
3. Answer the questions and upload any supplemental information. Supplemental information **must not exceed 10 pages in length**.
4. Submit all proposals to [proposals@waterstart.com](mailto:proposals@waterstart.com). Proposals submitted after the RFP closing date will not be reviewed, unless granted an extension.

## Evaluation Criteria

Criteria for judging applications will be based on:

1. Degree of technology's alignment with listed priority
2. Stage of technology readiness
3. Degree of shared risk
4. Degree of implementation risk

## Questions?

Please feel free to contact our team at [proposals@waterstart.com](mailto:proposals@waterstart.com) should you need any assistance.

